

ZHONGHENG QIAO

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EDUCATION

Purdue University <ul style="list-style-type: none">Ph.D. in EconomicsCommittee: Tim Cason (co-chair), David Gill (co-chair), Matt Kovach, Colin Sullivan	West Lafayette, IN 2021 - Present
Shanghai University of Finance and Economics (SUFU) <ul style="list-style-type: none">B.Sc., Honors Program in Economics	Shanghai, China 2016 - 2020
University of Notre Dame <ul style="list-style-type: none">International Exchange Program	South Bend, IN 2018 - 2019

RESEARCH INTEREST

Behavioral and Experimental Economics, Information Economics, Applied Microeconomics

WORKING PAPER

[1] Sunk-cost Effect, Responsibility, and Belief

SELECTED WORK IN PROGRESS

- [1] Bayesian Persuasion and Outside Options (with *Andrew Leal*)
- [2] Between Stories: Biased Agents and Competing Models
- [3] Breaking the Cycle: A Craving-Based Model of Habits and Binges (with *Colin Sullivan*)
- [4] Complex Communication in Negotiations (with *Gary Bolton* and *Junya Zhou*)

EXTERNAL TALKS

(* indicates a scheduled talk)

Economic Science Association 2025 World Meeting*, Beijing, China	June 2025
2025 Ostrom-Smith Conference*, Bloomington, IN	April 2025
Spring 2025 Midwest Theory Conference*, Blacksburg, VA	March 2025
SEA 94th Annual Meetings, Washington, DC	November 2024
Economic Science Association 2024 North American Meeting, Columbus, OH	October 2024
Midwest Experimental Economics Meeting for Graduate Students, Columbus, OH	October 2024
MEA 88th Annual Meetings, Chicago, IL	March 2024
Midwest Experimental Economics Meeting for Graduate Students, Columbus, OH	October 2023

WORKSHOPS

Caltech Summer Institute in Theory-Based Experiments, Pasadena, CA	June 2024
Vernon L. Smith Seminar in Experimental Economics, Hermosa Beach, CA	May 2024
28th Visiting Graduate Student Workshop in Experimental Economics, Orange, CA	January 2023

GRANTS, HONORS & AWARDS

The Humane Studies Fellowship	2025
Daniels School of Business Certificate for Outstanding Teaching	2025
Purdue Graduate Student Government Travel Grant	2024, 2025
Purdue University Graduate School Summer Research Grant	2024
Krannert Doctoral Student Service Award	2023
Krannert Doctoral Student Research Fund (\$4700, \$3400)	2022, 2023
Krannert Ph.D. Research Symposium Best Presentation Award Winners (in session)	2021, 2023

TEACHING EXPERIENCE

Instructor

- ECON 210 Principles of Economics (in-person) *Fall 2024*

Teaching Assistant

- ECON 609 Microeconomics III (Ph.D.) *Spring 2023*
- ECON 607 Microeconomics II (Ph.D.) *Fall 2022*
- ECON 451 Game Theory *Spring 2023-25, Fall 2021-22*
- ECON 380 Money and Banking *Spring 2022*

SERVICE

- President, Krannert Doctoral Student Association *2023 - 2024*
- Referee for *Social Choice and Welfare*

LANGUAGES & SKILLS

Languages	Chinese (Native), English (Fluent)
Software & Tools	Python, oTree, Stata, Matlab, Javascript, CSS, Latex